



PA OON SOLUTION

What is the PA OON Solution?

The PA OON Solution is a way to bill physician's assistants OON surgeries in order to receive higher reimbursement.

How Does the PA OON Solution Work?

The PA is set up under a different company that is still owned by the practice. If necessary, the commercial contracts for the PA are cancelled allowing them to go OON and therefore be reimbursed at the OON rate. PA remains in-network with Medicare, Medicaid and work comp carriers.

FTGU will enter all OON assistant surgery charges in its practice management system and file claims through its clearinghouse. FTGU pays for all fees associated with the practice management and clearinghouse functions.

All payments for OON assistant surgery charges are directly deposited into the practice's designated bank account. The designated bank account will be established and completely controlled by the practice.

FTGU will submit a payment report on a semi-monthly basis for OON assistant-surgeon payments along with a corresponding invoice indicating FTGU's fees.

What are the Benefits of the PA OON Solution?

The greatest benefit of the PA OON Solution is increased revenue. In most cases, physicians can expect a 3x to 5x increase in PA reimbursement across the board (see attached examples).

The second benefit of the PA OON Solution is FTGU pays for all PMS and clearinghouse fees for filing the PA assistant-surgery claims.

What Setup is Required?

As with any new entity, there is some setup required to get started. A new company will need to be created in order to bill the physician's assistants out under a different tax ID number. We will complete all OON paperwork and complete a W-9 of the new entity. We will evaluate and consult with the practice the possible fee schedule change prior to submission of any claims.

What if our Patients Don't Have OON benefits?

For those patients who have been identified NOT to have OON benefits during the verification process, the practice will continue to bill those claims.



How do we Determine Who to Bill OON and Who to Bill In-Network?

This decision is made on a case by case basis. During the insurance verification process, both In-network and OON benefits must be verified. Based on the patient's benefits, FTGU will determine the best way to bill the assistant surgeon claim. This training will be provided to the client by FTGU staff.

Will we have to Sign a New Contract with FTGU if we are a Current Client?

Yes. FTGU will require a new contract that specifically outlines the responsibilities for both parties. The new entity will be invoiced separately from the current company.

How Does FTGU Handle the PA OON Solution Claims?

FTGU will continue to handle the PA OON claims with the same efficiency that we handle SCM claims. However, the PA assistant surgery claims will be monitored to make sure that you are receiving the correct OON rates. FTGU will take the necessary steps to enroll the PAs in the new entity in a special provider network from which FTGU has obtained a preferred rate. For those patients that belong to an insurance plan that participates in the provider network, FTGU can obtain 90% of the billed charges on assistant surgeon claims. In many cases, carriers will initially process the claims without repricing them though the provider network. FTGU closely monitors the payments on these claims to ensure that they are priced correctly. When the claims are not priced correctly, FTGU begins an appeal process to recover the correct payment at 90% of billed charges (minus any applicable OON deductibles).

Is the PA OON Solution Legal?

Yes. This is not a new concept! FTGU has current clients that have been processing OON claims in this manner for several years. We have made a focused effort to review the legality of the PA OON Solution and have engaged the legal services of a well-respected law firm to assist us in establishing the new OON entities to ensure that all legal issues are addressed. Once a letter of intent is signed, FTGU will handle all of the legal paperwork at no cost to you. Prior to the creation of the new entity, you may have your own legal counsel review the paperwork. FTGU will happy to answer any questions that the practice may have and our legal council will respond to any questions about the formation of the new entity that your lawyers may have.

Can we do the same with Anesthesia and/or neuromonitoring?

Yes. FTGU has partnered with several groups to make this possible for a one-stop solution allowing you to bill for these OON services.

Do I have to do all 3?

No. You can choose to participate in OON PA billing, neuro and/or anesthesia!