



FTGU Medical Consulting

Recover Revenue through Early-Out Insurance Billing

FTGU can collect up to 75% of all 120-day old insurance claims. Even if those claims have already been denied on first appeal! Why can we do it when other companies can't? Because we aren't afraid to "*do the work.*" We specialize in researching, correcting and appealing claims denied on first appeal. Our success rate is unprecedented in the industry because we refuse to be deterred by insurance company bureaucracy. *We don't take no for an answer!*

We place the burden of proof on the carrier. Our appeals are based on legal rules and precedent and place the burden of proof for denied claims back on the carrier. Many organizations aren't fully aware of their rights as providers to demand payment for denied claims. *At FTGU, we make it our business to know your rights and demand that you are paid!*

Our Billing Consultants are Experts! As you know from running a successful business, good people excel when they are given the tools and resources to succeed. At FTGU, we start with quality individuals and then invest hundreds of hours training them in our methodologies and best practices. We constantly monitor and evaluate their performance and provide feedback to improve their collection percentage. In addition, a *Principal Consultant* is always available to provide expert recommendations on challenging issues. *The net result is a cadre of Billing Consultants that consistently produce results for our clients!*

We allow your billing department to focus on billing. The goals of a successful billing department are accuracy and *efficiency*. The process of *successfully* working Level 2 appeals is in direct conflict with the second goal—it can take up to 5 times longer than filing first time claims. And without the proper experience and expertise, the success rate for this activity is very low. Letting FTGU work the "hard stuff" allows your billing department to focus on what they do best—accurately and efficiently filing claims.

FTGU reduces your risk. You could hire a group of billing experts to do what we do. You could invest the time and resources into making them successful. But what if they fail or decide to leave your organization? How do you constantly manage and replenish your knowledge database? How do you leverage this investment throughout your entire organization? These are difficult questions with even more difficult answers. *We believe that the best answer is to let FTGU help!* Let us worry about these issues while we immediately increase your cash flow and improve your bottom line.

How we get paid. Our fees are based on a percentage of collected revenue. The percentage is based on the average quarterly volume of assigned AR—the more you give us, the less you pay!

Give us a chance to help!

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